



# PIA NATIONAL MEMBER BENEFITS AT-A-GLANCE

## PIA MAIN STREET STORE

### ⇒ **INSURANCE PRODUCTS**

- ◆ E&O Insurance
- ◆ Agency Revenue Tools
- ◆ PIA Agents Umbrella Program through Penn National Insurance
- ◆ Catastrophe Major Medical Group Insurance Plan
- ◆ Flood Insurance through The Hartford (to sell)
- ◆ GE Money - Warranty Services
- ◆ The Insurance On-line Network (ION) - Online Term Life, multi-carrier quoting system
- ◆ Voluntary Products Offered by the PIA Services Group Insurance Fund
  - Basic Term Life Insurance
  - Voluntary and Dependent Term Life Insurance
  - Short Term Disability
  - Long Term Disability
  - Accidental Death and Dismemberment
  - Hospital Indemnity
  - Business Overhead Expense

### ⇒ **FINANCIAL SERVICES**

- ◆ Bank of America, N.A. PIA Branded MasterCard®

### ⇒ **"PIA PLUS" PRODUCTS/DISCOUNTS**

- ◆ Alamo Rent a Car
- ◆ Central Licensing Bureau
- ◆ Consumer Brochures
- ◆ Courtesy Computer: Online Data Backup & Recovery
- ◆ Mines Press Print Products
- ◆ OMNIA Employee Profiling
- ◆ Rough Notes Agency OnLine
- ◆ Sicron's Producer Workbench (producer licensing)
- ◆ United Parcel Service (UPS)
- ◆ Free Subscriptions - *Rough Notes* Magazine

## PIA BRANDING PROGRAM

*Local Agents Serving Main Street America<sup>SM</sup>*

- ◆ PIA Main Street Logo Wear & Gear
- ◆ Free Advertising: Print & Radio
- ◆ Company Co-op Branding Opportunity
- ◆ PIA Logo Usage

## ADDITIONAL BUSINESS & MANAGEMENT TOOLS

- ◆ Practical Guide to Successful Planning
- ◆ Perpetuation Central
- ◆ Agency Agreement Review Service
- ◆ *PIA Connection* Monthly Magazine
- ◆ *PIAPAC Election Watch* eNewsletter (election years)
- ◆ *PIAPAC Political Watch* eNewsletter (non-election years)
- ◆ PIA National's Online Grassroots Action Center
- ◆ Website Services
  - Member-only Access to PIA Website
  - Online Education
  - My PIANET - personalized PIANET page
  - Grassroots Program & PIAPAC
  - Calendar
  - Industry Information & Resources
  - Industry Links
- ◆ PIA National's Agency Disaster Planning Manual
- ◆ How to Present Your Agency to a Company for Appointment
- ◆ Privacy Compliance Tools Kit for the Independent Insurance Agency
- ◆ Agency-Owner Retirement - An Ongoing Process
- ◆ Hurricane Tips for Homeowners
- ◆ The Partnership (formerly the CCEO)

This is not an all-inclusive list of PIA Member Benefits.  
Please refer to the PIA of Louisiana Member Benefits At-A-Glance for additional products and services available to members.

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**NATIONAL ASSOCIATION OF PROFESSIONAL INSURANCE AGENTS**

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